



WHAT THE BEST COMPANIES DO

IT BUSINESS LEADERSHIP ACADEMY

# Training that Supports Application

The IT Business Leadership Academy enhances the performance of individuals and organizations by building the skills necessary to increase strategic business partnerships and develop the next-generation of leaders.

## From Participants

“I have attended many leadership training classes/workshops and I think this was by far the best I have been to...I was really expecting the typical class but I felt your approach was unique.”

IT Consultant  
Energy Company

“Excellent class. There was a lot of content that I will be able to take back immediately.”

Business Relationship Manager  
Energy Company

“The Academy allowed me to look into specific areas from a completely different angle. I have applied the teachings within my day-to-day work and I am planning to share parts of it with my team more intensively over the next few weeks. I'm also confident that I will be able to use some of the methodologies in upcoming projects more efficiently.”

VP Project Management  
Financial Services Company

“I feel the quality and experience of the CEB staff was outstanding. All were very enthusiastic, personable, and extremely committed to making our experience both meaningful and enjoyable.”

Principle IT Manager  
Software Provider

## From Managers and Line Partners

“Some of the activities undertaken during the course have been brought back into our organization and have been used effectively...”

IT Manager  
Defense Contractor

“The class has improved the candidate's ability to cope with the many customer-related challenges in his role as Account Manager. I've seen a marked improvement in his confidence and his ability to handle the tougher customers.”

IT Manager  
Energy Company

“The participant has shown a major improvement in customer interactions and communications...I work with the customers she supports and they have commented on her follow-through and service mindset.”

General Manager  
Energy Company